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Full Service Steel:
Fabrication & Erection
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August 4, 2010

To Whom It May Concern:

Seven years ago, I invested in a self-storage project in Tempe, Arizona, Storage Today III, a Murney and Associates project, which was supposed to produce a 20+% return; instead it was becoming the biggest financial disaster of my life (so far). Jim Gail and Cody Hayes of Synergy Storage Group were instrumental in taking this disaster and through hard work, and intelligent strategies, turned it into a first class, profitable investment. I know this because it has just sold for an above market price, in an extremely strained market. This was accomplished by them in less than one year.


In June of 2009, after the loan default by Storage Today III, I purchased the loan and foreclosed upon the property. This was the most effective way of disengaging from Murney and Associates, and the other partners. I knew I needed a new management company and a really good one at that, who could reverse the downward trend, and who had the knowledge and resources to reorganize and restructure the entire operation. With this in mind, I commissioned a business student at the University of Arizona to research, identify and screen replacement companies. He checked out about 15 to 20 companies and narrowed them down to three firms, Synergy Storage Group being one of the three. After interviewing Jim Gail, it was obvious to me that Synergy Storage Group was the best and most qualified firm to accomplish my goals. Jim has a low-key, no frills or hype approach that is refreshing. A review of his contracts and documents showed reasonableness, fairness and clarity that were the antithesis of the previous arrangement I foolishly agreed to. Jim never over sold or over promised. He listens and speaks with business reason and logic, and he knows what he is talking about.

Jim and Cody both went above and beyond the call of duty in taking over the facility. They attended several court hearings, including the foreclosure. The previous management company did everything they could to delay and run up the costs in the takeover. The economic occupancy went from 48% to now over 78% since the takeover. Jim Gail has my undying respect and admiration. His honesty, integrity and truthfulness are becoming harder to find in this day and age. Synergy Storage Group rescued me at a very traumatic time for me and my family.

I have never been one to give many compliments or accolades. I am 55 years old and have a degree in Economics, a law degree and a MBA. I own a steel fabrication firm with 50+ employees. I know Jim Gail, Cody Hayes and Synergy Storage Group have my highest respects

and admiration. As the one site manager, Cody Hayes has worked under very stressful and frustrating circumstances always responding professionally and competently. His communication skills and tolerance for aggravations and demands of the owners, customers, suppliers, etc. are exemplary. I recommend them without reservation. They have, up until the final closing on the sale, acted only in their client's best interests.

Sincerely,



Cliff Harris